



EMPIRE CITY

BROKER COMMISSION & INCENTIVE PROGRAM

EFFECTIVE FROM

1 JUNE 2026





1. GENERAL PRINCIPLES

A broker's commission is determined at the end of each calendar month based on:

- the source of the lead;
- the total commission generated;
- the achievement of the applicable performance targets.

IMPORTANT

If a broker reaches a commission level that qualifies for a higher commission percentage during a calendar month, the increased commission rate will apply to all transactions closed during the following calendar month.

EXAMPLE

If the required performance target is achieved in July, the increased commission percentage will apply to all transactions closed in August.



2. COMPANY LEAD COMMISSION STRUCTURE

CONDITION (PER CALENDAR MONTH)	BROKER COMMISSION RATE (IN THE FOLLOWING CALENDAR MONTH)
Total commission per calendar month exceeds 120,000	50% ON ALL DEALS
Commission amount per deal from 90,000 to 119,999 (within the calendar month)	47.5%
Commission amount per deal from 65,000 to 89,999 (within the calendar month)	45%
Commission amount per deal from 50,000 to 64,999 (within the calendar month)	42.5%
Commission amount per deal up to 49,999 (within the calendar month)	40%
YouTube Leads	40%
Employee is not an employee of the company at the time of commission payment	40%



3. PERSONAL LEADS

Personal Clients are friends, referrals, and clients independently introduced by the broker during a calendar month without the involvement of the Company's marketing channels.

CONDITION (PER CALENDAR MONTH)	BROKER COMMISSION RATE (IN THE FOLLOWING CALENDAR MONTH)
First personal deal in the company	70%
Additional personal deals in the calendar month	70% if one of the following conditions is met within the calendar month: — Total value of personal leads exceeds 200,000; — Number of personal deals is at least 3.
Conditions not met within the calendar month / Employee is not an employee of the company at the time of commission payment	60%



4. LEGEND OF EMPIRE STATUS

The Legend of Empire status is awarded to a broker who meets the following conditions:

- 01 Total commission income earned during the entire period of working with the company is at least 700,000 AED.
- 02 Presence of closed deals within the last 6 calendar months before the status is granted.

Upon achieving this status, the broker is entitled to select one calendar month as a bonus month.

BONUS MONTH CONDITIONS

50%	on all company deals regardless of the previous month's performance
70%	on all personal deals regardless of the previous month's performance

The bonus calendar month is selected by the broker and can be used within the status period.

